





geographically close to each other.

**OUR PAST:** 

- Connects us to our home towns

- Keeps college alumni in contact

through families for generations

- Team allegiances are passed down





**Boston Red Sox: \$2.7 billion** 

San Francisco Giants: \$2.65 billion

- Pregame parties and tailgating

- Wearing team colors and jerseys

- Singing college fight songs

RIVALRIES FULFILL A TRIBAL NEED:

- Rivalries generate high-levels of energy and enthusiasm

- People feel pride and security being part of a group

- Games create suspense and emotional experiences

## **BENEFITS FROM RIVALRIES**

**HOW THE SPORTS INDUSTRY** 

\$3.7 billion vs.

\$2.75 billion vs.

**CHICAGO CUBS:** 

\$2.68 billion vs. St. Louis Cardinals: \$1.8 billion

College rivalries bring big business to small towns:

**According to the Forbes Baseball** 

Team Values for 2017, teams with

the biggest rivalries are among

the top 10 most valuable teams.

A local restaurateur reported 65-75% increase in sales on the day of the Utah vs. BYU football game

**NEW YORK YANKEES:** 

**LOS ANGELES DODGERS** 

Sports rivalries make for some of the most exciting games for fans. When rival teams face off, there are legendary plays and big emotions. These memorable moments in sports history bring people and their

Moscow, Idaho experiences \$1 million boost to

their economy on the day of the University of

Idaho vs. Boise State football game.

families together while boosting businesses and local economies.

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