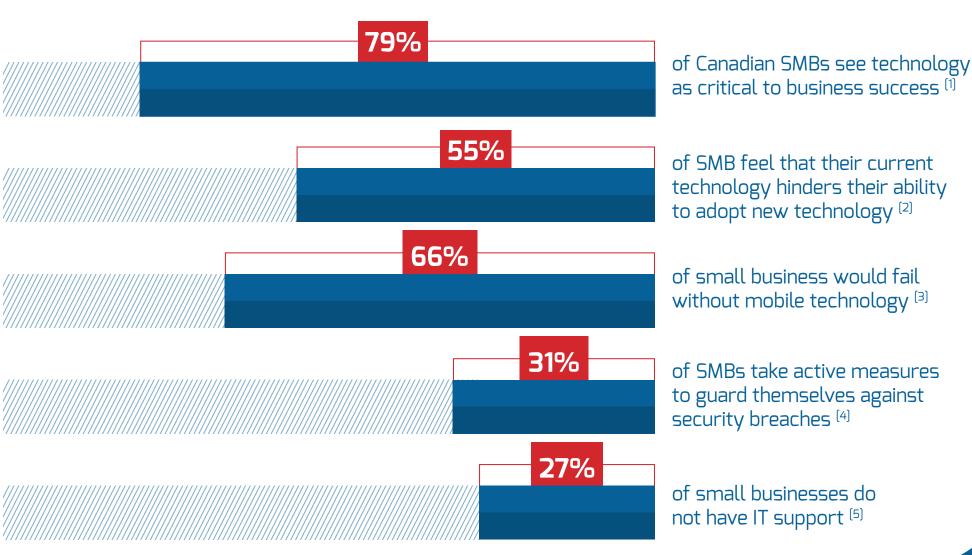




Small and medium-sized businesses (SMB) are continually challenged to find technology solutions to help them reach their business goals.

WHAT ARE SOME OF THE MAJOR IT CHALLENGES FACED BY SMBs?



UNDERSTANDING SMB TECHNOLOGY ESSENTIALS







of the right hardware, applications, and operating systems to remain agile, productive, and profitable. THE COMPLETE TECHNOLOGY SOLUTION CHECKLIST

PRODUCTIVITY OPERATING DEVICES

- hardware ☑ Powerful devices with
- the performance to keep your operations moving
- ✓ Integrates with
- ☑ Hardened against security threats

all systems

- ☑ Easy setup and use
- with existing IT

APPLICATIONS

- productivity software ✓ Flexible and
- ☑ Available support

easy to use

- ✓ Works on any device
- ☑ Built-in security features to protect your data

✓ Scalable to fit your

- organizational needs ☑ Cloud ready

SYSTEM ✓ Powerful and

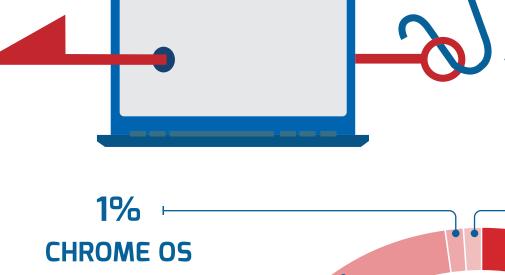
- versatile **☑** Robust security
 - built-in
- ☑ Automates productivity

✓ Active threat monitoring

☑ User-friendly

☑ Simple deployment

CHOOSING THE RIGHT DEVICES & OPERATING SYSTEMS

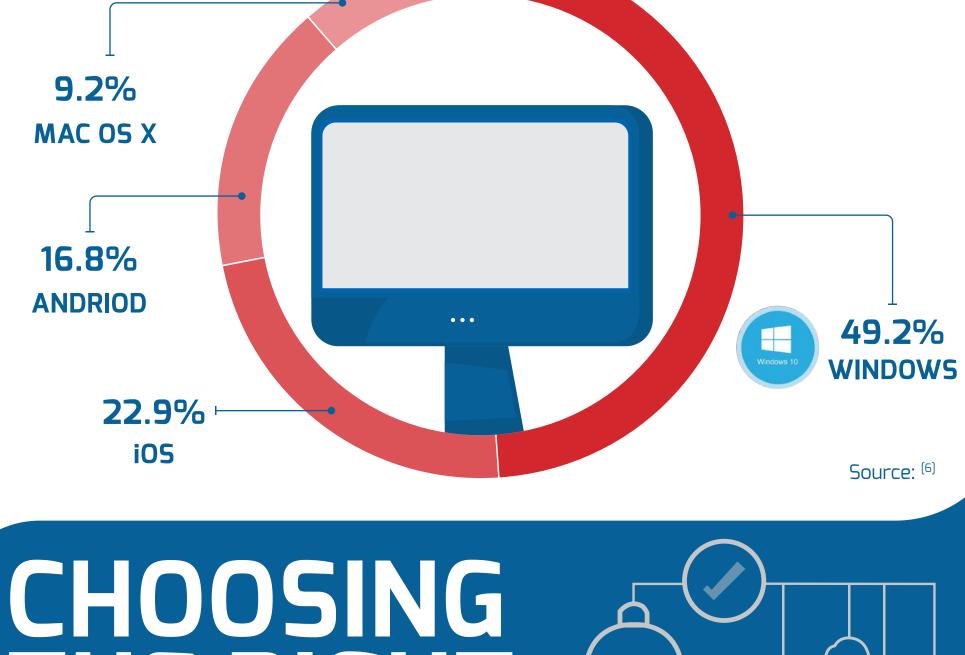


enjoy a significantly greater market share than Mac OS X and others, with all versions of the Windows platform far outstripping competing operating systems

1% OTHER

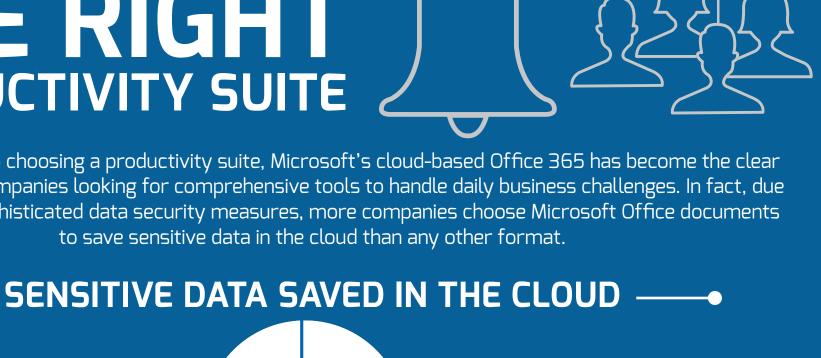
running Windows 10 Pro for business

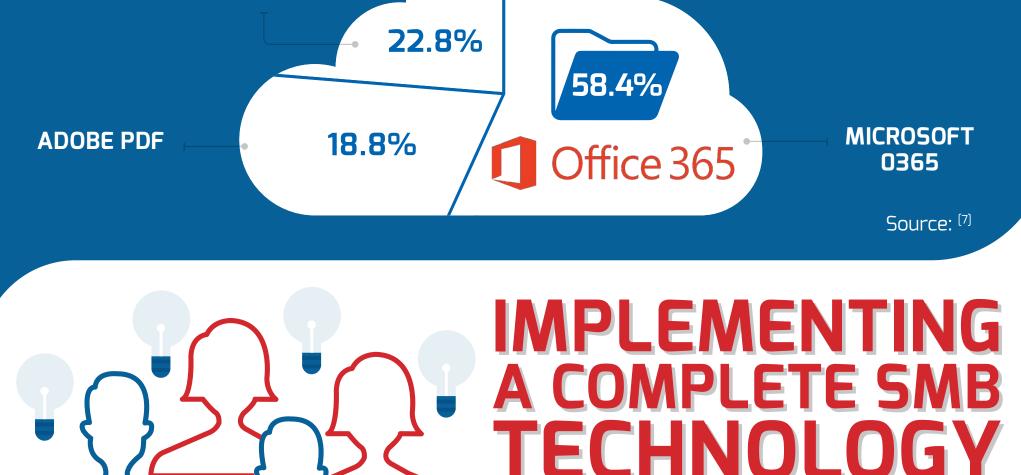
PC's such as Surface Pro series



THE RIGHT **PRODUCTIVITY SUITE** When it comes to choosing a productivity suite, Microsoft's cloud-based Office 365 has become the clear winner among companies looking for comprehensive tools to handle daily business challenges. In fact, due to the suite's sophisticated data security measures, more companies choose Microsoft Office documents to save sensitive data in the cloud than any other format.

OTHER







COLLABORATION

PITCH

CLOUD COMPUTING FLEXIBLE ONGOING SUBSCRIPTION ACCESSIBLE FROM **SCALABILITY SUPPORT PLANS ANYWHERE**

COMMUNICATIONS Using this checklist, you can get back to focusing on

business by getting your technology to work for you.

OF USE

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SECURITY

MULTI-CHANNEL

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TOOLS